

Franchise Capital Requirements

Philippines

SIBV-Regions of Asia/ Latin America/Middle East (Excluding Mexico and India) Effective 5/2019 US Dollar



	Lower Cost	Moderate Cost	Higher Cost	Method of payment / When Due
Initial Franchise Fee*	10,000*	10,000*	10,000*	Lump sum upon signing Franchise Agreement
Real Property	4,000	12,000	24,000	Lump sum upon signing Intent to Sublease
Non-Traditional Location	4,000	12,000	15,000	
Leasehold Improvements	33,000	58,500	88,750	As incurred pro-rata during construction
Non-Traditional Location	24,500	50,500	75,750	
Equipment	41,100	69,360	90,780	Lump sum upon place order
Non-Traditional Location	30,820	56,100	69,360	
Security System (not including monitoring)	2,500	4,500	7,500	Lump sum upon place order
Non-Traditional Location	1,250	3,000	5,000	
Freight Charges (varies by Location & method)	4,000	5,000	6,000	Lump sum upon place order or on delivery
Non-Traditional Location	3,000	4,000	5,000	
Outside sign	4,000	5,800	8,200	Lump sum upon place order
Non-Traditional Location	3,000	3,500	6,200	
Opening Inventory	4,500	6,050	7,480	Lump sum within one week of opening
Non-Traditional Location	3,800	5,280	6,820	
Insurance	1,200	1,600	2,000	As incurred before opening
Non-Traditional Location	1,200	1,600	2,000	
Supplies	1,100	2,200	3,300	As incurred before opening
Non-Traditional Location	1,100	2,200	3,300	
Training Expenses (including travel & lodging)	3,500	4,500	5,500	As incurred during training
Non-Traditional Location	3,500	4,500	5,500	
Legal & Accounting	1,000	2,000	3,500	Lump sum before opening
Non-Traditional Location	1,000	1,500	2,000	
Opening Advertising	2,000	4,000	6,000	Lump sum around opening
Non-Traditional Location	1,500	3,000	5,000	
Miscellaneous Expenses (business licenses, utility deposits, small equipment & surplus capital)	2,800	6,000	10,000	As incurred when required
Non-Traditional Location	2,800	6,000	10,000	
Additional Funds - 3x months	9,000	18,000	25,000	As incurred when required
Non-Traditional Location	6,000	9,000	20,000	
Total	123,700	209,510	298,010	
Non-Traditional Location	97,470	172,180	240,930	

